

Message Text

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ACTION EB-08

INFO OCT-01 AF-08 ISO-00 CIAE-00 COME-00 DODE-00
DOTE-00 FMC-01 INR-07 NSAE-00 SAL-01 CG-00
DLOS-06 OES-06 EUR-12 TRSE-00 AGRE-00 L-03 /053 W
-----260301Z 101551 /72-61

R 251230Z MAR 77

FM AMEMBASSY NAIROBI

TO SECSTATE WASHDC 7056

INFO AMEMBASSY DAR ES SALAAM

LIMITED OFFICIAL USE NAIROBI 3845

E. O. 11652: N/A

TAGS: EWWT, KE

SUBJ: SOVIET SHIPPING PRESENCE IN EAST AFRICA

REF: STATE 63826, 76 NAIROBI A-97

1. FOLLOWING INFORMATION WAS OBTAINED FROM VARIOUS SOURCES
IN RESPONSE TO STATE 63826. BESTA LINE UNDERCUTS EUROPEAN
CONFERENCE RATES TO/FROM MOMBASA AN AVERAGE 30-40 PERCENT.
FOR EXAMPLE, THE CONFERENCE RATE TO NORTH EUROPEAN PORTS FOR
COFFEE IS 136 DLRS PER TON. BESTA'S COFFEE RATE IS 74 DLRS
PER TON. ISRAEL'S ZIM LINE, ANOTHER NON-CONFERENCE COMPETITOR,
WILL ONLY UNDERCUT CONFERENCE RATES ABOUT 10 PERCENT. IT IS
DIFFICULT TO EVALUATE NON-PRICE COMPETITION BECAUSE EVEN
CONFERENCE MEMBERS OFFER VARYING CREDIT TERMS, STORAGE ARRANGE-
MENTS, ETC. A SIGNIFICANT RECENT INCREASE HAS BEEN NOTED IN
THE VOLUME OF INBOUND TRAFFIC ON BESTA SHIPS, ALTHOUGH THE
NUMBER OF SHIPS CALLING HAS REMAINED LEVEL AT ABOUT 3 PER
MONTH. NO CORRESPONDING INCREASE IN OUTBOUND TRAFFIC HAS
BEEN NOTED. IT IS RUMORED THAT BESTA WILL ESTABLISH SERVICE
BETWEEN EAST AFRICA AND THE U.S., BUT POST KNOWS OF NOTHING
TO CONFIRM THIS. SOVINFLLOT STARTED A SHIPPING LINE IN MOMBASA
IN OCTOBER 1975 UNDER NAME BESTA LINE. LOCAL AGENT IS BOS
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SHIPPING (EAST AFRICA) LTD., P.O. BOX 99556, TEL: 313776/7,
TELEX: 21222, ZANZIBAR RD, MOMBASA. MANAGER IS ENGLISHMAN
NAMED TOM MILLER.

2. POLISH OCEAN LINES AND THE EAST GERMAN LINE, VEB DEUT-
FRACHT SEEREEDEREI ROSTOCK, ARE CONFERENCE MEMBERS GENERALLY
REPORTED TO BE OPERATING IN ACCORDANCE WITH CONFERENCE RULES.

POLISH AGENT IS DODWELL & CO (EA) LTD, HEAD OFFICE - UNIVER-
SITY WAY, P. O. BOX 30087, NAIROBI. EAST GERMAN AGENT IS
E.A. COMMERCIAL & SHIPPING CO LTD, P.O. BOX 95103,
KILINDINI RD, MOMBASA.

DECON 1/1/78.
MARSHALL

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: STEAMSHIP LINES, SHIP MOVEMENTS
Control Number: n/a
Copy: SINGLE
Sent Date: 25-Mar-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977NAIROB03845
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770103-0997
Format: TEL
From: NAIROBI
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770322/aaaaasoo.tel
Line Count: 69
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: fe38d0b1-c288-dd11-92da-001cc4696bcc
Office: ACTION EB
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 77 STATE 63826, 76 NAIROBI A-97
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 04-Feb-2005 12:00:00 am
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Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2997164
Secure: OPEN
Status: NATIVE
Subject: SOVIET SHIPPING PRESENCE IN EAST AFRICA
TAGS: EWWT, KE, XW, UR, BESTA LINES
To: STATE
Type: TE
vdkgvwkey: odhc://SAS/SAS.dbo.SAS_Docs/fe38d0b1-c288-dd11-92da-001cc4696bcc
Review Markings:
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